

BioWin is the **regional reference player in the fields of health biotechnology and medical technologies.**

The cluster **gathers all the companies, universities and research centers** involved in innovative R&D projects supporting the development and the delivering of new products and services to the global market.

**BioWin's strategic activities:**

- Regional & International innovative R&D projects
- International networking & partnering (in Europe, China and the US)
- Training programs specific to the bioindustry
- Support to the creation of technological platforms

**BioWin's members** are active in the following key technological areas:

- Biopharmacy / vaccines
- Cell therapy & regenerative medicine
- Biomanufacturing 4.0
- Diagnostics (in vitro & in vivo)
- Radiation applications in healthcare
- Instruments & non-implanted medical devices
- Implanted medical devices

[www.biowin.org](http://www.biowin.org)

**Wallonia Export - Investment Agency,**  
your gateway to Wallonia - Europe

Wallonia Export-Investment Agency is your one-stop shop and partner starting from the very onset of your studies and European development. With us, you'll find scientific, fiscal and business expertise to prepare, launch or develop your activities. With us, you'll find the key that opens the door to academic, scientific and industrial networks



Biowin joins Wallonia Export-Investment Agency to create a team of specialists dedicated to your project.

**Contact us!**

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Invest in **Wallonia**

The place to innovate  
in life sciences

**Wallonia - Belgium**  
The place to innovate in life sciences

Wallonia, the southernmost region of Belgium, has developed itself into a **center of life science companies** through major investments in R&D. The ongoing efforts to improve the business environment in the region have allowed companies to improve their competitiveness through lower costs and easier access to facilities and qualified workforce. Furthermore, companies have been largely **benefiting from the financial support offered by Wallonia in the form of R&D subsidies, advances and tax reduction for research.**

**7 key reasons** to locate in Wallonia:

- **Unique location** at the very heart of Europe
- **European leader** in clinical research
- Favorable **tax environment and R&D incentives**
- **Biotech hub** connected with first-class clusters and organisations worldwide
- **Top capacities to develop and deliver** innovative products & services from bench to market in key areas
- **Worldwide leaders** trust us: GSK, IBA, Zoetis,...
- **Biolog Europe**, a facilitator in Supply Chain Management (SCM)



BELGIUM RANKED **2<sup>nd</sup>** LARGEST pharmaceutical EXPORT COUNTRY IN THE WORLD

**TOP QUALITY EQUIPMENT, SKILLED HEALTHCARE PERSONNEL & 20,000 HOSPITAL BEDS**

**140** LIFE SCIENCE COMPANIES GENERATE **€5.4 BILLION** IN ANNUAL TURNOVER

**400** RESEARCH UNITS from **5** UNIVERSITIES  
UCL, ULB, ULg, UMONS & U-NAMUR

**€1.5 BILLION** INVESTED ANNUALLY  
BELGIUM Research & Development

**€ 995 MILLION** R&D EXPENDITURES  
Wallonia private investment

**16,020** DIRECT JOBS & **2x AS MANY** INDIRECT JOBS

**BEST EUROPEAN REGION FOR LOGISTICS**  
(C&W 2012)

**PHASE 1 CLINICAL TRIALS** APPROVAL in EU - **2 WEEKS**  
The fastest in Europe

**MORE THAN 75%** of WALLONIA'S GDP GENERATED BY EXPORTS

“ The four large universities are playing a part in the industrial redeployment. The vice-chancellors now consider they have a part to play in economic development. Consequently, the **universities are closer to market requirements and current industrial developments**. They see change positively, and like the SMEs, want to contribute to it. The success of centres of competitiveness will not be able to materialize without a close synergy between all the players ”

**Jean STÉPHENNE**  
Former CEO and Chairman of GSK

“ We are now at a stage where our **production capacity must increase to INDUSTRIAL SCALE** and we look forward to moving all our operations to these cutting-edge, high-tech premises : the Walloon Cell Therapy Platform at the new Biopark Charleroi Brussels South ”

**Enrico BASTIANELLI**  
CEO of Bone Therapeutics

“ Choosing La Louvière and Wallonia in general for setting up our new distribution centre was made easy by its location at the very heart of several major markets, and by a favourable network of road, railway and airport transport systems. Moreover, Belgian **scientific know-how** in the pharmaceutical sector, in addition to a **highly competitive tax climate** were also decisive factors ”

**Dirk COLLIER**  
Corporate secretary of Janssen Pharmaceutica (J&J Group)

“ Wallonia is **ideally located for shipping** by road to our two major markets, France and Germany, and is **close to the freight airports** at Liege and Brussels. The region has the **support of the public authorities** and all of the workforce we need is available. Our teams work 7 days a week, which enables us to handle an average of 4,000 orders a day ”

**Jean-Michel COLNOT**  
Operations Director, Johnson & Johnson

“ Wallonia is the excellent place for investments in the Life Sciences sector because there is a **dense network of biotech companies and universities** with activities in life sciences. Moreover, the Walloon Government has made a strategic decision to support the implementation and development of companies with **tax incentives and direct financial support** through the Biowin cluster to collaborative research projects between Industry and Academia ”

**Takamune YASUDA**  
CEO, Eurogentec (KANEKA Group)

“ We are delighted to PARTICIPATE in the Walloon **Cell Therapy Platform project**, that has been made possible by the Walloon Region, which has supported us from the outset. This partnership allows us to pool resources and increase efficiency while respecting each company's know-how and intellectual property ”

**John TCHELINGERIAN**  
CEO of Promethera Biosciences