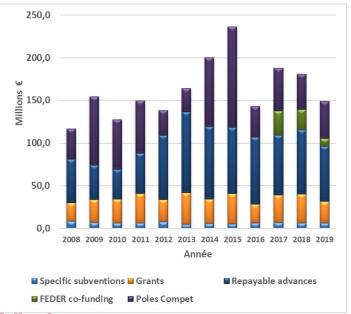


# Public Funding for R&D Activities in Wallonia

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# Wallonia support for R&D

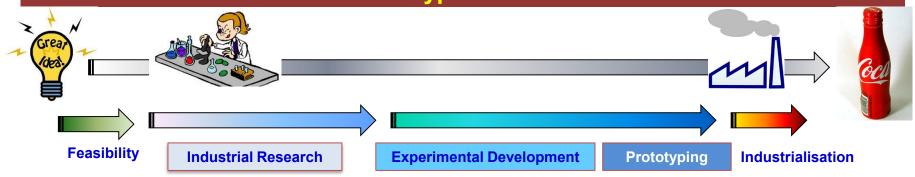


In 2019, Wallonia injected 150 million € in financial support to R&D activities (mostly for R&D in private companies):

- ≥ 25 million € in grants for research activities
- → 9 million € in grants for projects co-funded by EU-FEDER fund
  (EU Fund for regional development)
- ▶ 65 million € in repayable advances for development activities
- → 44 million € for collaborative R&D projects within the 6 « poles of competitivity »



# **Definitions: 2 types of R&D activities**



#### **Industrial research**

- Acquisition of new knowledge
- Creation of new products / processes / services
- Creation of complex components (incl. prototypes in lab environment)
- Validation of generic technologies / new concepts (incl. pilot trials)

Requires additional development steps before entering the market

#### **Experimental development**

- Acquiring, using, associating, existing knowledges to produce innovative or improved products / processes / services.
- Includes assembly of prototypes or production trials (in real, industrial environment)
- Not included : routine modifications of products or processes, even if leading to improvements

Soon on the market (6-12 months)



## R&D projects: Financial support vs. stage of research **Feasibility Industrial Research Experimental Development Prototyping** Industrialisation Other possible Grant support Repayable advance (e.g. *Investment grants)* Grant possible for projects co-funded Specific grants by EU for SME's only: advice & support for innovation, patents Wallonie recherche **R&D** Funding from Wallonia

**SPW** 

## R&D projects: Financial support vs. stage of research **Feasibility Industrial Research Experimental Development Prototyping** Industrialisation Other possible Grant support Repayable advance (e.g. *Investment grants)* Grant possible for projects co-funded Specific grants by EU for SME's only: advice & support for innovation, patents Wallonie recherche **R&D** Funding from Wallonia

**SPW** 

# **Support to R&D projects – Summary**

- Who
  - Company of any size (S,M or L) with activities in Wallonia
- For what
  - Any sector (mechanical, electronics, health, food...)
  - Research and/or Development
- When
  - Year round applications no call for projects

- Timescale for response
  - From application : 2-4 months to obtain the decision (project analysis → decision by Minister)
  - ± six month time-frame for awarding of money advance
- Duration
  - 8 to 36-month projects
- How much
  - Pre-set rates (depending on size of the company and qualification of research or development)
  - No limit in overall amount (from 50,000 € to 10 millions €)



Application forms: <a href="https://recherche-technologie.wallonie.be/fr/go/ri.html">https://recherche-technologie.wallonie.be/fr/go/ri.html</a>
<a href="https://recherche-technologie.wallonie.be/fr/go/de.html">https://recherche-technologie.wallonie.be/fr/go/de.html</a>

# Support to R&D projects – Evaluation Criteria

#### Innovation

 The project must be <u>truly innovative</u>, both at company level and throughout the profession

#### Industrialisation of the results

- Forecast for industrialisation in Wallonia (investments?)
- Increase of business & profit (new markets, market shares)
- Jobs creation in Wallonia (both during research phase and particularly during industrialisation phase)

- Quality, technical feasibility, relevancy of the project
  - From a scientific and business perspective

#### Environment – Sustainability

- The project must be at least neutral to the environment (no negative effect) and ideally should have a positive impact on sustainability
- Financial status of the company
  - Sufficient financial means (capital, sales / profit) to cover the part of the project expenses to be paid by the company



# **Definition:** company size

	Number of employees	turnover	balance sheet
<b>s</b> mall	< 50	≤ 10 M€	≤ 10 M€
<b>m</b> edium	50 - 250	≤ 50 M€	≤ 43 M€
large	> 250	> 50 M€	> 43 M€

#### + Independence of the company

(e.g. to assess the level of funding, if a small company. is a 100% subsidiary of a large one, it will be considered as a large company)

Any company, whatever its size (S, M or L), is eligible for R&D financial support by the Region, provided it has activities based in Wallonia.



# Rates of funding for R&D projects



## In % of eligible expenses

	industrial research		experimental development	
	independently	partnership	independently	partnership
Small	70	80	55	70
Medium	60	70	45	60
Large	50	60	35	50

Grant

Repayable advance



# A true partnership?

#### Partners or sub-contractors?

- 2 (or more) private companies (excluding universities and research centres)
- Non-linked companies (through shareholders, CEO...)
- Sharing :
  - During the research phase :

R&D activities (all the partners must bring innovation), risks, budget Signature of a consortium agreement

After the research phase :

IP and industrialisation of the results

Max 70 % of total budget for the biggest partner



# **True Partnership?**

#### Local partnership

(all partners in Wallonia)

At least one SME

#### International partnership

- Partner(s) anywhere in the world
- A part of the project must take place in EU, but outside Belgium
- At least 50 % of total R&D budget spent in Wallonia
- Funding awarded only to the Walloon partner(s)



# Repayable advance

#### 1. During the project

- Upfront payment: 25 %
- Expense report and reimbursement of the expenses every 6 months

#### 2. End of the project

- Final technical & financial reports and final reimbursement of the expenses
- Declaration of industrialisation of the results

Industrialisation	No industrialisation
Progressive annual reimbursements (during 3 to 15 years)	No reimbursement
30 % : predefined annual reimbursements 70 % : depending on product turnover	Results and PI transferred to Region
Total reimbursement : Between 30 % and 200 % of actual advance	



# Support to R&D projects : eligible expenses

#### **Salaries**

Overal cost (salary + social security) of employees on the company payroll, directly and actively involved in the research project

## **Operating**

Raw materials, consumables, small equipment, tools, components for prototypes, maintenance of equipment, missions abroad.

#### **Overheads**

Fixed: 12 % of Salaries + Operating (1 + 2 above)

#### **Equipment**

Depreciation of the equipment used in the R&D project Leasing of equipment

#### **Subcontracting**

HR: technical consultance, free-lance scientists, management: CTO/CEO... Technical: specific analysis, engineering studies, certification...



# Poles of Competitivity projects – « Marshall Plan »

- Call for R&D projects
  - 3 calls per year organised by the Poles of Competitivity
  - Partnership mandatory
    - Minimum 2 + 2 : 2 private companies (at least one with <250 employees) + 2 university units or research centres - possibility of international partnership)
  - Evaluation in several steps (quite long : ± 6 months)
    - By selection committees (pole-specific) + Civil Service + International Jury (common to all poles)
  - Final project selection by the Walloon Government
  - Financial bonus
    - Increased rates: + 10-15 % vs. funding of « classical » R&D projects
    - Possibility of grants for experimental development activities
    - Direct funding of universities and research centres



# Poles of Competitivity – « Marshall Plan »

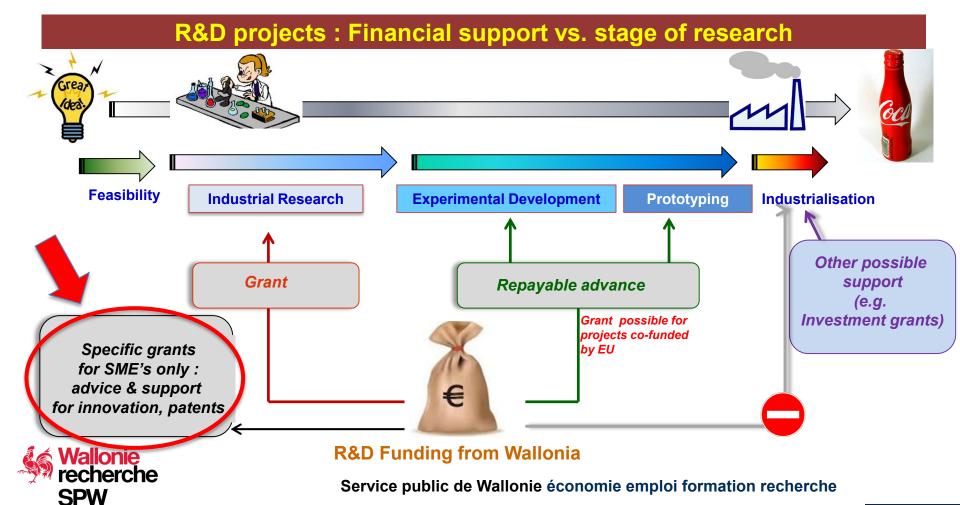


## in % of eligible expenses

	industrial research	experimental development
small	80	<b>60</b> (or RA 70)
medium	75	<b>50</b> (or RA 60)
large	65	<b>40</b> (or RA 50)
research centres	85	85
universities	100	100
,	Grant	Grant or Repayable Advance

research centres & universities funded directly by Walloon Region and not as sub-contractor





# **Advice & support for innovation**



- **Provision of support** (technical/ marketing study) leading to the development of a new commercial product or service or to its positionning on the market.
- **Provision of advice** to acquire new technology.





Yearlong

recherche



Max 3 months



Duration : the time of the study (to be performed by university, research centres ou subcontractor)



**Grant: 75%** 

Cost : market price (quotation required)

Max : 200.000 € in 3 years

# **Intellectual property - Patent**



## To protect an innovation by filing a patent

- PATDE : first filing of a patent application
- PATEX : geographical extension of the patent
- PATOP : costs linked to an opposition to the filed patent





Yearlong

recherche



Max 3 months



Duration : the time required for the service (by the patent agent)



**Grant: 35 to 50 %** 

Expenses = cost of the patent agent work : writing, translation...+ cost of filing and others official procedures

But never the annual payments to maintain the patent

# « Responsible » of a Research Project - RPR



**Hiring** a person responsible for managing an R&D **project** leading to a **technological innovation** (with perspectives of industrialisation)









Max 3 months



6 to 24 months



Research: grant 70 % (Small) – 60 % (Medium)

Development: grant 45 % (Small) – 35 % (Medium)

Expenses = salary of the person + missions abroad + seminars + specialized documentation

Wallonie recherche SPW

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